



Fire-Lite Alarms wins the New Product Showcase Award for Mass Notification/Emergency Communications for the NEW Emergency Command Center (ECC) at ISC West 2013

The judges of the New Product Showcase (NPS) at ISC West awarded Fire-Lite the Best in Show blue ribbon award for our new ECC System in the Mass Notification/Emergency Communications category!

It was a very proud moment for the entire team both at the show and back at HQ in Northford, CT. A lot of long days and nights were spent on building a flexible yet strong solution to emergency communication needs and the outcome is amazing! The booth was buzzing with activity and visitors testing out a live demo of the system. It was obvious that security folks really care about keeping people safe!

If you'd like more information on the ECC please visit: www.firelite-ecc.com

Give Us 5 Minutes and We'll Show You How to Build More Business

The Emergency Command Center (ECC) was created to not only provide an additional source of safety to the folks you protect, but also to help you take command of a profitable emerging market opportunity and a new revenue stream for your company – Mass Notification.

Fire-Lite has created a brief, 5 minute video that will not only explain the product but also act as a tool you can use to show your customer the importance of having an emergency communication system in their facility. Our system can be used with any UL approved fire system. We hope you can take a few minutes to check it out: <https://www.firelite.com/eccvideo.html>

ECC Engineering Specification Document Now Online www.firelite-ecc.com

ECC Engineering Specifications is a document that allows system specifiers (Architects and Engineers) to create custom Voice Evacuation/Mass Notification specifications that integrates with either Fire-Lite panels or any other FACP. The [Engineering Specs for the ECC 50/100](#) were created to give you concise technical specifications to aid in the most straightforward to the most sophisticated projects.

Webinars for Anyone in the Life Safety Industry

Check our [website](#) for registration information on upcoming webinars and to view previous recordings.

Upcoming Webinars: May 28th Intelligibility – What it is and how to test for it. <- [Registration Open](#)

Previous webinars available to watch online:

January	NFPA 2013 - Are you ready?
February	Chapter 24 – A NEW Chapter in Mass Notification
March 26 th	How to Conduct Risk Analysis
April 30 th	Mass Notification and Fire-Lite Alarms – A Perfect Fit!

Recap of Recent Webinars - Conducting a Risk Analysis and Mass Notification & the NEW ECC System

Mass Notification is a rapidly growing market and by offering to conduct a risk analysis you can get your foot in the door with new or existing customers. In the March webinar, Jack Poole went over how to conduct a Risk Analysis, which is a process to characterize the likelihood, vulnerability, and magnitude of incidents associated with various disasters and other emergencies that address scenarios of concern, their probability, and their potential consequences.

New technology can be scary. Fire-Lite Alarms created the new Emergency Command Center (ECC) to keep 'tech stress' to a minimum! In our April webinar, we teamed up with Jack Poole to go over mass notification/emergency communication codes & market needs and how the ECC's flexible and powerful design gives both installer and end user one of the best solutions to keeping everyone safe and informed during emergencies.

If you missed it or would like to re-watch, the recording and slides are available [online](#).

Don't Stop Learning! Free Training Offered All Summer

Planning a vacation this summer? Why not schedule in a free training session from Fire-Lite Alarms? Over the next few months our trainers will be bringing top notch knowledge and support to you! Check out the schedule for June through August, and beyond [here](#).

See You in Chicago @ NFPA!

If you plan on coming to NFPA in Chicago (June 10 – 12), stop by booth #811 for a live demo of the Emergency Command Center as well as some accessory components that really make our system one of the best! Register for NFPA's Expo [here](#).

Fire-Lite Alarms | 12 Clintonville Road • Northford CT 06472 | 203-484-7161 | firelite.com

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